

ATTENTION TO GRADUATING FILIPINO COLLEGE STUDENTS AND
YOUNG PROFESSIONALS IN IT INDUSTRY

7-Day Joint Training with Young Japanese Professionals
Free(!) for Qualified Students (4th Year College/University)
Only Php. 11,200 for Employed Professionals

**JOINT GLOBAL BUSINESS TRAINING FOR
JAPANESE & FILIPINO PROFESSIONALS
COMMUNICATION & SALES SKILLS PROGRAM**

Global IT Professional
Development Program
Philippines
SpiceWorx

at AIM Conference Center Manila
Makati City, Philippines

Jointly organized by:

HitachiJoho G&S SpiceWorx TALKSHOP GuthrieJensen

1. Joint Training Program Contents:

- ◆ Team Building (1 day)
- ◆ Communication Assertiveness & Negotiation (3 days)
- ◆ Sales Attitude & Presentation (3 days)



Filipino and Japanese young professionals built mutual understanding, business network and friendship through the joint training coordinated and organized by **SpiceWorx**. They shall play key roles in Philippine-Japan business collaboration in the future!

2. Joint Training Schedule:

Training Batch Code	P7	P8	P9	P10
Courses	8/16 – 24, 2011 7 days – 56 Hrs	9/13 – 21, 2011 7 days – 56 Hrs	10/18 – 26, 2010 7 days – 56 Hrs	1/24 – 2/1, 2012 7 days – 56 Hrs
Team Building	8/16	9/13	10/18	1/24
Communication Assertiveness & Negotiation	8/17, 18 & 19	9/14, 15 & 16	10/19, 20 & 21	1/25, 26 & 27
Sales Attitude & Presentation (Creative Selling)	8/22, 23 & 24	9/19, 20 & 21	10/24, 25 & 26	1/30, 31 & 2/1
Registration Deadline	7/1/2011	8/1/2011	9/1/2011	12/1/2011

We are looking for 4 to 5 Filipino participants for each batch.

Disclaimer: Schedule and/or Courses may change without prior notice.

3. Venue:

AIM Conference Center Manila (ACCM)
Benavidez cor. Trasierra Sts. Legaspi Village, Makati City, 1260 Philippines
TEL: (632) 750-1010

4. Profile of Participants from Japan:

- ◆ Young Japanese and Chinese college/university graduate professionals between 22 to 27 years old who recently started their professional career at Hitachi Joho, one of the major systems integrator companies in Japan.
- ◆ Will be staying in the Philippines for 20 days for the business training.
- ◆ Have limited English proficiency and limited exposure to cross cultural environment in the past but eager to explore and experience.
- ◆ Will go through 5 day intensive Business English training in the Philippines prior to the start of the joint training with Filipino participants.

5. Benefit to Filipino Participants:

All of the following benefits at a very affordable training investment.

- ◆ Understand and build rapport with young Japanese and Chinese professionals from highly reputable company through close interaction with them in the joint training.
- ◆ Prepare yourself for working with Japanese (in Japanese companies and/or with Japanese business partners.)
- ◆ Experience how you can overcome language and cultural barrier and achieve common goals with a team composed of cross cultural members.
- ◆ Acquire practical skills in communication assertiveness, negotiation, sales and presentation at a very affordable investment.

6. Qualification for Filipino Participants:

- ◆ College/university graduates or students currently enrolled in the 4th or higher year of college/university in the Philippines who can present the letter of consent from the faculty to join the training program.
- ◆ 20 to 27 years old Filipino Citizen
- ◆ One Filipino participant must be able to attend all of the three courses (7 days) of the respective batch he/she is enrolling.
- ◆ If currently unemployed, the participant must be able to provide 3 character reference persons' contact information.
- ◆ If currently employed, the participant must have the approval from the employer/superior about participating in this training program.

7. Training Investment:

- ◆ **FREE!** For those who are a student or currently unemployed. The training scholarship will be granted for qualified students/unemployed applicants by **SpiceWorx**. However, the participant must initially pay Php. 3,000 as a bond to complete the training. When he/she completes the training program without absence, Php. 3,000 will be returned to the participant. If he/she fails to complete the program or have an absence from the program, the bond will not be returned to the participant.
- ◆ **Only Php. 11,200** (inclusive of VAT) for those who are employed and the employer is paying for the training.

8. SpiceWorx Provides the Following:

- ◆ Training Instructor/Facilitator and materials through our training partner
- ◆ Training venue
- ◆ Lunch and snacks on the training days

9. SpiceWorx Does Not Provide the Following (on the account of participant):

- ◆ Lodging / Hotel Accommodation for those who need it
- ◆ Transportation from/to the training venue
- ◆ Breakfast / dinner

10. Note:

- ◆ For Japanese and Chinese participants' English proficiency is much lower than the Filipinos, the speed of the training may be slower than what Filipinos are used to. Filipino participants are assumed to have understood and accepted such condition of the training.

11. Are you Interested?

- ◆ If you are college/university graduate professional currently employed, submit the following via e-mail to info@spiceworx.com.
 - Duly accomplished application form (with ID Picture)
 - CV / Resume
- ◆ If you are a student, submit the following via e-mail to info@spiceworx.com to apply for the training scholarship from **SpiceWorx**
 - Duly accomplished application form (with ID Picture)
 - Scanned copy of your student ID
 - Letter of consent to participate in the training signed by the dean or authorized faculty of the school.

SpiceWorx will contact only those who are qualified for short-listing. **SpiceWorx** will not be obliged to explain the reason why any applicant did not qualify. **SpiceWorx** may request for an interview with the short listed applicants.
- ◆ If you are college/university graduate currently unemployed, submit the following via e-mail to info@spiceworx.com.
 - Duly accomplished application form (with ID Picture)
 - CV / Resume
 - Character reference contact information (3 or more)
 - Transcript of record

Principally, the Filipino participant's slot will be filled on a first-come-first-served basis.

12. Inquiries

Should you have any inquiries about this training, please contact the following.

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